

OUR APPROACH



OPTIMUM METHODSM

OUR BELIEFS

We believe in client empowerment, not dependence.

OUR GOAL

We measure our success in the accomplishments and self-reliance of our clients.

OUR APPROACH

Our approach is simple. We work closely with our clients as one unit focused on understanding your business, your processes, and your requirements, then designing and implementing solutions that will achieve your business objectives. The key to our approach is high-powered teams, combining our seasoned system professionals with the people who know your business best, your staff. This collaborative, blended team approach gives us the ability to reduce implementation costs for our clients and accelerate the knowledge transfer process.

OUR METHODOLOGY

The OptimumMETHODSM was developed to ensure the effective application of technology within your environment, maximizing the return on your investment while minimizing the time to benefit.

Distinguishing characteristics of our methodology:

Listening and understanding your organization's goals – focusing first on your business processes and the objectives of your project.

Designing the solution that best fits your business needs – recognizing that your organization's goals and requirements are unique.

Creating focused, high-powered teams – combining client and consultant resources together in a collaborative, 'one jersey' team. Utilizing short duration, high-intensity project segments with specific goals and hard deadlines.

Establishing an environment of continuous knowledge transfer – enhancing your ability to manage and maintain the solutions after implementation.

Recognizing the critical importance of user-defined, robust system testing – and the important role of system performance testing and tuning throughout the lifecycle of the project.

Focus on end-user readiness – aside from system testing, user readiness is the number one area where system projects fail. We believe in the early focus on end-user participation, training documentation preparation and procedure development.